



With Our Business Partners – Material Procurement –

We will work to establish good partnerships with our business partners and continue to grow together in order to create and manufacture good products that satisfy our customers.

[Basic Principles for Procuring Materials]

The Hitachi Kokusai Electric Group procures materials, services, and other items necessary for production and supply which are appropriate in terms of quality, delivery period, and price from global markets, in order to provide products that its customers will appreciate and be satisfied with.

The Group also emphasizes the need to observe relevant laws and to be eco-friendly, engages in fair and open trading, and elaborates close partnerships with its business partners.

Collaboration with Our Business Partners

To provide high-performance products and services that our customers can use without worry, it is important to establish a good partnership and step up our linkage with our business partners. Our Group has established as our business model the practice of continuously providing products that make our users happy by growing together with our business partners, and maintaining the best possible trading relationship.

1. Sharing CSR

In selecting our business partners, we request their understanding about our CSR policy. Specifically, we hold periodic business partner meetings to ensure their understanding of our managerial philosophy, environmental concerns, information security and other ideas of our Group, and thereby seek their cooperation. We are also working to eliminate the use of paper in order forms, accounts payable schedules, and other documents issued to our business partners in collaboration with them by switching to transmission on the Web.

2. Information security

We ask our business partners to control as confidential

information the diverse information that we share with them by concluding a basic agreement. Moreover, we ask our business partners to whom we provide particularly important information to sign an "agreement for preventing information leakage," and work together in order to step up information security. (We have established such agreements with 323 corporations as of April 1, 2010.)

3. Eco-friendliness

This refers to promoting the procurement of raw materials and parts having low environmental impact. We identify as "green suppliers" our business partners who have obtained certifications such as ISO 14001 (environmental management systems), and encourage more companies to acquire such certification. We publicly recognize two business partners as "eco-friendly suppliers" each year for their excellent cooperation with us.



Business partner meeting at the Toyama Works



Recognition with thanks

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● Business partners who received 2009 Eco-friendliness Awards, and their comments ●

Hokuriku Electric Industry Co., Ltd.

We appreciate this very honorable prize that we have received. As an electronic parts manufacturer, we properly monitor the effects of our business activities in terms of production, products and services on the environment, and then conduct environmental conservation activities according to the environmental management system. We intend to continue our efforts to provide safe products according to our basic principles (of not incorporating, using or shipping hazardous restricted substances) in order to meet chemical substance regulations both at home and abroad.

Iimuro Kikai, K.K.

As a corporation seeking to become a green supplier, we highly appreciate the Eco-friendliness Award, a very honorable prize indeed. Encouraged by receiving this award, we will continue our efforts to improve the environmental management system to which we are now committed, remain constantly aware of the environmental aspects related to production activities, understand that global environmental conservation is the most important challenge common to all human beings, and work to reduce environmental impact. We will continue our efforts to improve quality and save resources through daily activities, thereby working to improve productivity.